



The Cheetham Hill Retail Improvement Project – Outcomes

The remit from Manchester City Council to Prosper Associates

Detailing work undertaken with North Manchester Neighbourhood Regeneration Team (NRT)

- Conduct a mystery shopper exercise on local businesses
- Distribute the information on mystery shopper programme to selected businesses
- Meet with businesses to conduct customer service assessment
- Provide diagnostic sessions with businesses to develop SMART action plans for retail improvement
- Evaluate the programme

Outcomes:

- We established the Cheetham Hill Retail Improvement Project
- Twelve businesses engaged through the mystery shopping approach
- Ten businesses attended the review finding sessions
- Eight businesses attended the diagnostic sessions
- Eight businesses developed the improvement Actions Plans with SMART objectives
- We produced a report summarising key findings/issues identified upon completion of the project